

When Migrants Mobilize Against Labor Exploitation: Evidence from the Italian Farmlands

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Migration Observatory 9th Annual Conference

Immigrant Exploitation and Policy-Induced Uncertainty

Estimates on Undocumented Migrants

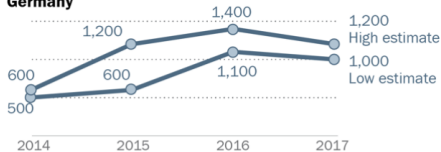
Unauthorized immigrant population in the U.S., in millions



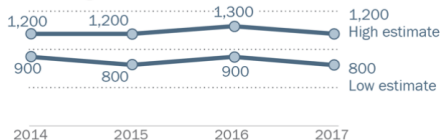
Note: Shading shows the range of the estimated 90% confidence interval. The data points labeled are 1990, 1995, 2000, 2005, 2007 (peak), 2010, 2015, 2019, 2021 and 2022. Source: Pew Research Center estimates based on augmented U.S. Census Bureau data.

PEW RESEARCH CENTER

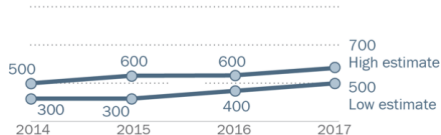
Germany



United Kingdom



Italy



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- A large fraction of the migrant population is **undocumented** but we mostly have research on the integration of **legal** migrants and refugees.
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- Existing studies on undocumented migrants are based on **when migrants stop being undocumented**.
 - Impact of regularization policies
(Pinotti, 2017; Fasani, 2018; Comino et al., 2020; Bahar et al, 2021)
 - Impact of sanctuary cities
(Hainmueller et al., 2017; Swartz et al., 2019; Hausman, 2020)

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(Hainmueller et al., 2017; Swartz et al., 2019; Hausman, 2020)
- Lack of evidence on how to improve migrants' integration while they are undocumented.

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- Prevalent in advanced economies (ILO, 2022).

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 - When migrants are smuggled and under criminal control, they reinforce organized crime (Dipoppa, 2025).
 - Nonetheless, limited understanding of how to fight against labor exploitation.
- Difficulty: hard to crack downs on exploitative labor if migrants do not report those exploiting them.

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- Remaining in conditions of exploitation can also be dangerous: high rate of work related accidents, low quality of life.
- Mitigating the risks of reporting might change the balance in favor of speaking up.

In this paper

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- Union-led campaign of in-person canvassing to reach migrants working in agriculture.
- Effects on **(1)** reporting of labor exploitation **(2)** organized crime prosecution, and **(3)** natives' reaction.

1. Context and intervention
2. Effects on labor racketeering news
3. Effects on organized crime prosecution
4. Effects on natives' reaction

Migrant labor racketeering

- Illegal recruitment and control of migrants.
- Often relies on organized crime intermediation.
 - Migrants' smuggling.
 - Enforcement of informal labor contracts with threats of retaliation.
- Not only in agriculture and not only in Italy.
 - E.g. Mexican migrants in agriculture in California.
 - E.g., Organized crime-controlled labor racketeering in services and constructions in the Arab Gulf countries.

Migrant exploitation in agriculture in Italy



From reports of Ngos and institutions (Eurispes, Placido Rizzotto):

4th Report on Labor Racketeering,
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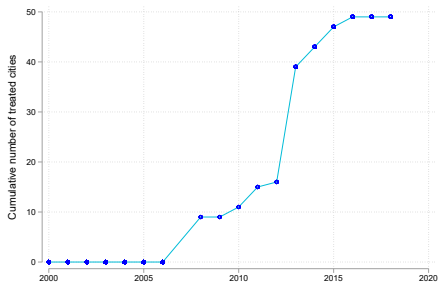
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- 72% presents diseases they did not have at the start of the employment.
- Migrant protesting the system have been victims of organized crime violence. eg

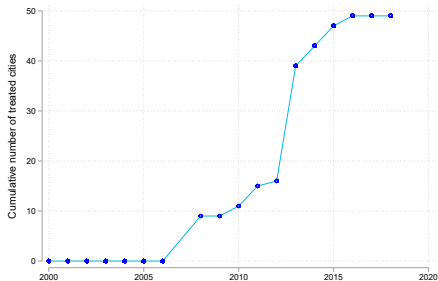
A multidimensional intervention against exploitation

- Started in 10 cities in 2007 by the Federation of Agricultural Workers.
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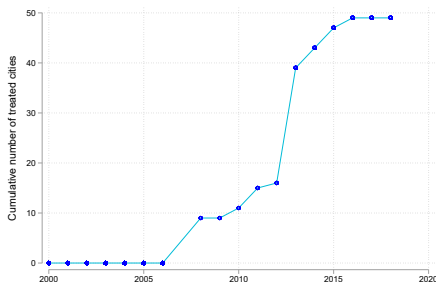


Multidimensional intervention: [Pic](#)

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1. Information on workers' rights.
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3. Incentives: help in applying for a legal residence permit for being victim of exploitation. [Ref](#)

Estimation Strategy

Main specification: Exploit staggered roll-out of treatment in a diff-in-diffs design.

$$Y_{it} = \alpha_i + \beta_t + \gamma \text{Treat}_{it} + \epsilon_{it}$$

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PS Matching and Synth DID Design

Nearest score PS matching and Arkhangelsky et al., 2021 SDID. Improves balance: T

Did the intervention increase reporting?

News on labor racketeering in 7 national newspapers of different political slant.

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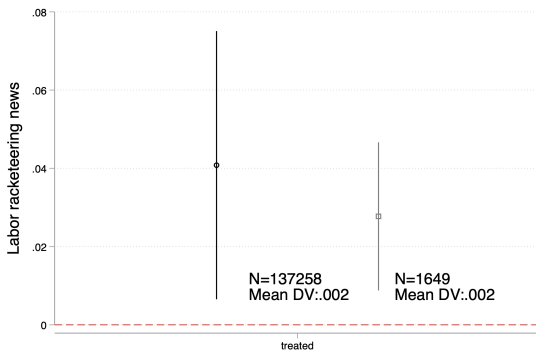
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► Increase by 4 news in 1,000 inhabitants (10-20 fold wrt average).



Total news

By newspaper

Poisson and Negative Binomial

SDID

Magnitude

Do news talk about migrants reporting?

I read and classify news in treated cities.

- 29%: Migrants denouncing or police operations against labor exploitation;
- 22%: Demonstrations by migrants or by the civil society;
- 22%: Journalistic reports;
- 19%: Policymaking initiatives to fight this phenomenon.

⇒ Increase in news driven by both reporting and civil society activism.

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It is not driven by coverage of the union campaign. Mention of the unions are balanced across treatment and control.

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- Placebo locations where unions collected information on exploitation, but did not lead the intervention with migrants. → Null effect. Placebo DID

Spillovers on Organized Crime Prosecution

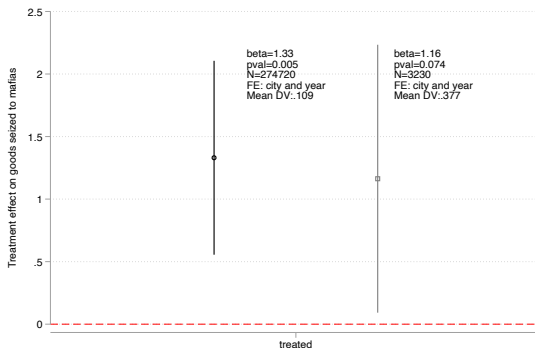
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► Increase of 1.2 or 1.3 more goods seized to organized crime



Poisson and Negative Binomial

Firms seized to mafias

Destined

Natives' Attitudes and Voting

Attitudes towards migrants and voting intentions

Leverage ITANES survey taking place in treated locations before and after treatment. After treatment, the same respondent becomes:

Attitudes towards migrants and voting intentions

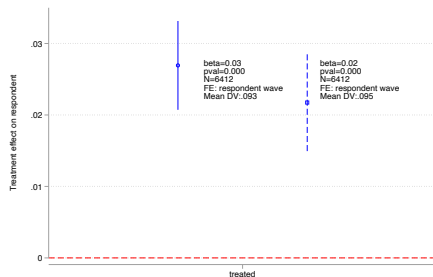
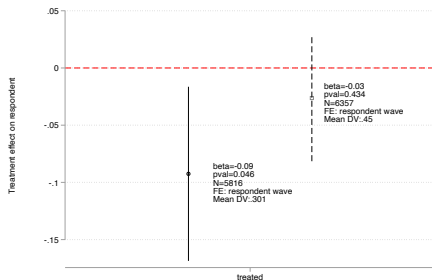
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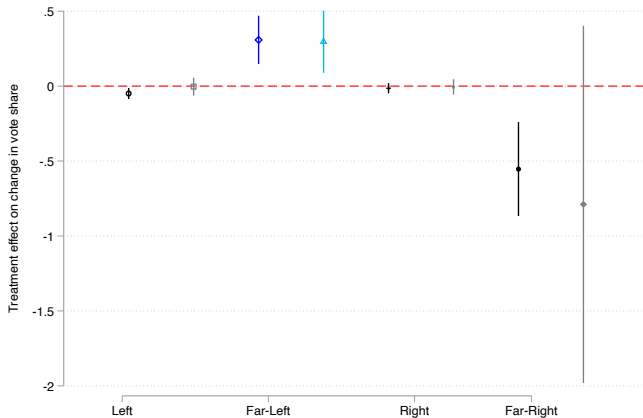
Leverage ITANES survey taking place in treated locations before and after treatment. After treatment, the same respondent becomes:

- ▶ 9% less likely to report anti-immigration sentiments.
- ▶ 2-3% more likely to vote for far-left. (no clear change in other parties)
- ▶ Change in voting not driven by change in trust for unions.



Actual voting in national elections at the municipal level

- 1% increase in vote share for far-left. Vote Share



Elections close to treatment

Robustness

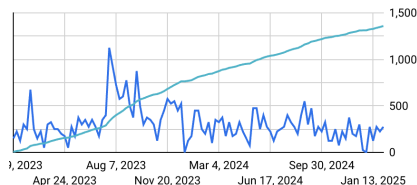
- Treatment heterogeneity:
 - de Chaisemartin d'Haultfoeuille, Callaway and Sant'Anna, Borusyak et al., Sun and Abraham [N](#) [P](#) [V](#)
 - Stacked design (Deshpande and Li, 2020) [N](#) [P](#) [V](#)
- Treatment definition:
 - Duration of treatment [Fig](#)
 - Drop first years of treatment [Tab](#)
 - Drop one obs at a time (no simultaneous treatment)
- Size of treated sample:
 - P-values from Fisher randomization inference. [Tab](#)
 - Conley and Taber 2011 confidence intervals. [Tab](#)
- Multiple hypothesis testing. [Tab](#)
- Compare only within-treated units for voting. [Compare within treated units](#)

Limitations

- Lack good measure of attacks against migrants.
- Lack of micro-evidence into the mechanisms of political activation.
- How do migrants become engaged with the state, with other migrants, and with civil society?

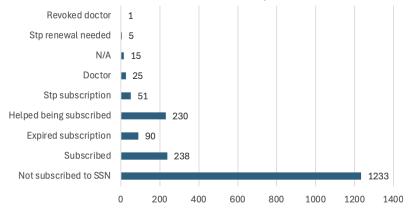
Next on this topic

Patients treated by the organization



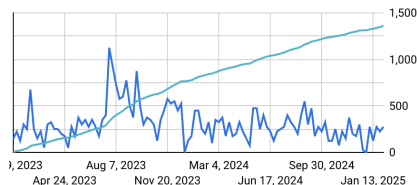
- Collaboration with NGO providing access to basic health services in informal settlements in Puglia.
- Reached 3,300 patients in 2 years, 55% undocumented.

Status in health system

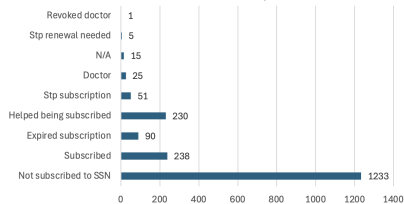


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Status in health system



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- Question: Does access to basic health services spur engagement with state institutions and citizens, and improve integration outcomes?

Conclusions

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 - Focus on the conditions under which migrants report exploitation.

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 - Criminals profit by exploiting migrants (Buonanno, Pazzona, 2014; Dipoppa, 2023)
 - Fighting migrants exploitation **directly undermines organized crime** by reducing their profits and unveiling their activities.

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- 3 Public opinion literature: who “deserves” integration.
 - Recent studied: vulnerability improves attitudes (Bansak et al., 2016).
 - Effects on **behavioral outcomes (voting)**.

Appendix

Migrant exploitation in agriculture in Italy

Migrants protesting the system were often victims of organized crime violence.



Migrants protesting against labor racketeering
in Rosarno, Calabria, 2010

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Adnan Siddique, the Pakistani man who was killed on June 3, in a photo provided by his family in Caltanissetta, on June 7 2020 / Photo ANSA/ Photo with kind permission of the Siddique family

MIGRANT WORKERS

Man killed for 'protecting farmworkers from gangmasters'

Adnan Siddique murdered for helping farm-
workers denounce their racketeers.

Map of treated areas



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Residence permit for humanitarian motives

- Regulated by D.Lgs. 286/1998 in Italy, but existent in other countries.
- Can apply to victims of labor exploitation, sexual exploitation, domestic violence, natural calamity, health reasons, heroic acts.
- The permit is easily released by the *Questore* (province-level chief police).
- Its renewal is subject to the opinion of a specific Commission.
- It allows working and can be converted into permanent.
- Was considerably restricted in 2020.

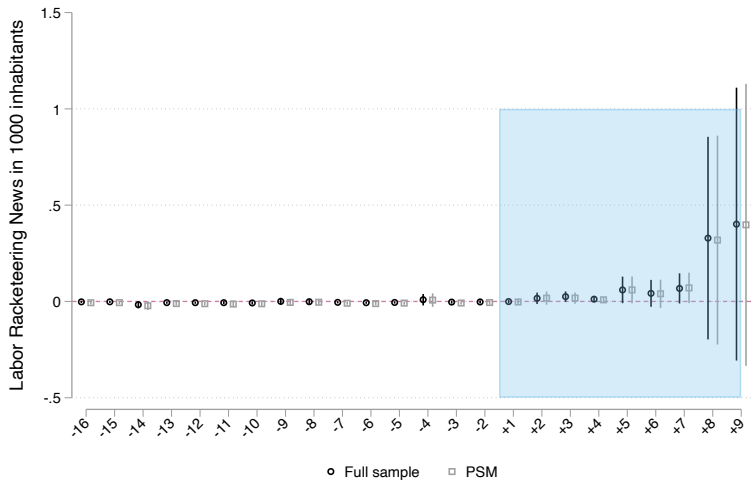
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Sindacato di Strada, picture

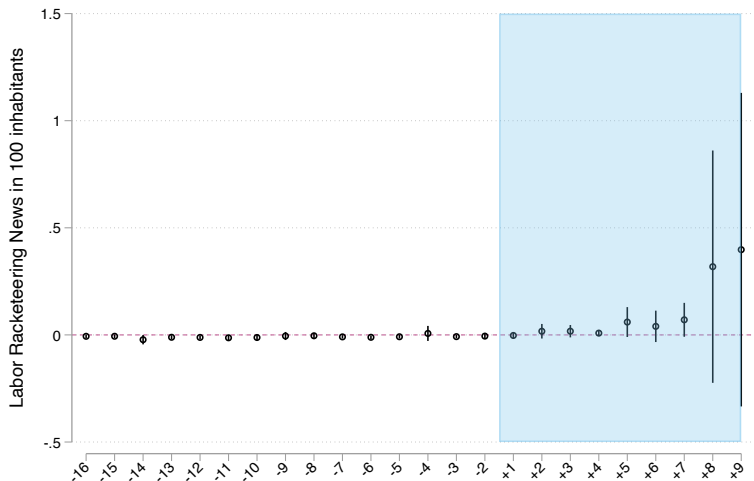


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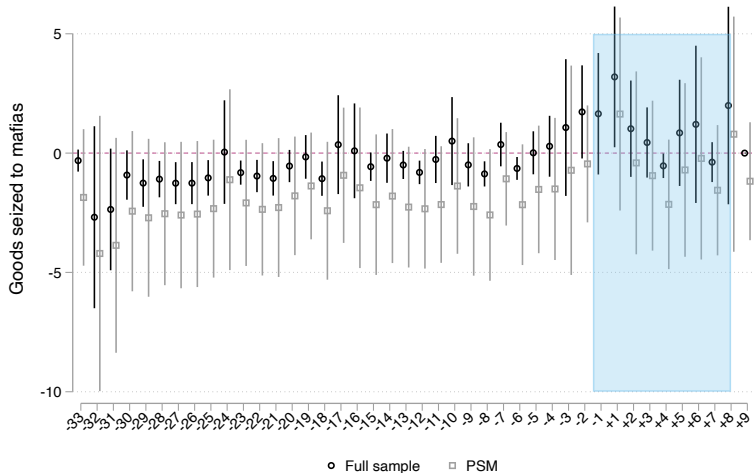
Parallel Trends Test: Labor Racketeering News



Parallel Trends Test: Labor Racketeering News, Matching



Parallel Trends Test: Seized properties



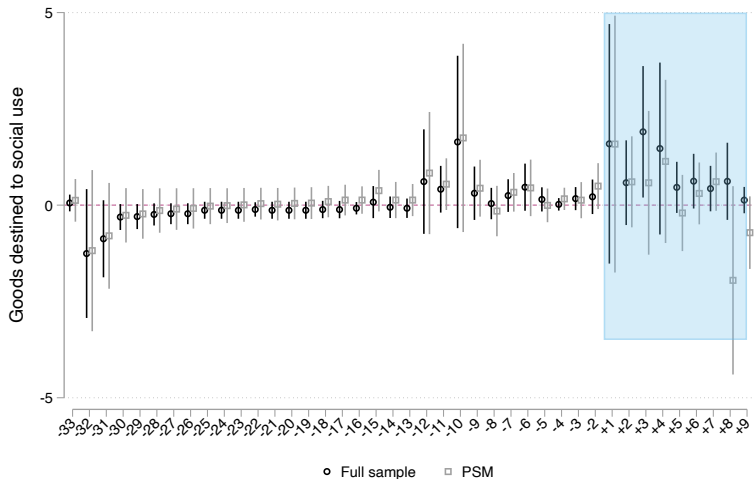
Protests and judicial activation (quotes)

“The strike of North African workers continues for the sixth consecutive day. These migrants, who pick tomatoes in the fields, protest against low wages and illegal hiring practices, and promise to continue to cross their arms until their requests will be met. The DDA (judicial investigative unit) in Lecce has opened an investigation on the exploitation of immigrants in the fields of Nardò. There are several complaints on the part of the workers, including of people who have been threatened with death by the racketeers.” (*La Repubblica*, August 2011).

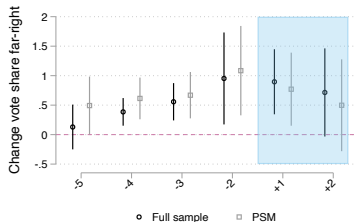
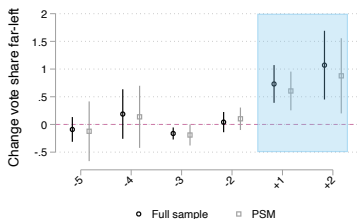
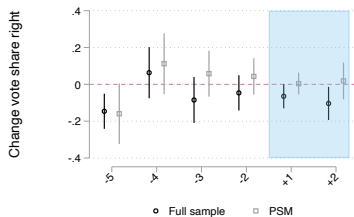
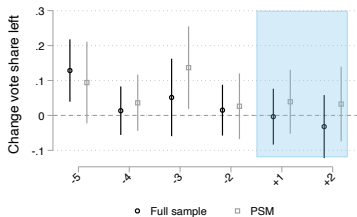
“The arrests were in the air for months. It made a lot of noise, during the last summer, the fight of the workers in Masseria Boncuri, a shanty town which every June is populated by migrants living the inferno of the farmlands. They bear 10-12 working hours under a scorching sun, paid 20-25 euros at best, below the poverty line. (*Il Fatto Quotidiano*, 2012)

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Parallel Trends Test: Destined properties



Parallel Trends Test: Voting



Voting, elections 1 year from treatment

- ▶ 1.5% increase in vote share for far-left.



Balance before and after matching

	Control Full	Control Matched	Treated	Std. Diff. C Full vs T	Std. Diff. C Match vs T
Variables used for matching					
Employed in agriculture	9.146 (8.543)	21.005 (14.797)	18.598 (11.968)	0.643	-0.126
Employed Unskilled	18.440 (7.424)	24.120 (11.135)	23.483 (8.930)	0.434	-0.045
Unemployed	10.122 (6.402)	17.474 (9.232)	18.290 (6.034)	0.928	0.074
Foreign population	577.392 (421.238)	346.305 (341.301)	311.535 (274.195)	-0.529	-0.079
Union members per capita 2006	0.023 (0.024)	0.039 (0.028)	0.049 (0.021)	0.820	0.202
Analphabetism	1.199 (1.438)	2.798 (2.030)	2.620 (1.464)	0.693	-0.071
Population density	294.815 (623.802)	463.298 (1,004.129)	628.899 (1,512.872)	0.204	0.091
Population	7,089.962 (38,030.262)	62,149.770 (366805.219)	47,751.035 (139280.156)	0.282	-0.037
Other covariates					
City Surface	9.973 (13.441)	9.913 (16.645)	9.597 (16.049)	-0.018	-0.014
Share males	97.147 (6.398)	96.981 (5.430)	95.426 (3.369)	-0.238	-0.243
Share divorced	4.669 (2.027)	3.044 (1.668)	2.832 (1.221)	-0.776	-0.103
Foreign pop minors	210.580 (81.522)	184.350 (77.505)	194.798 (56.915)	-0.159	0.109
Foreign employment	556.489 (108.161)	538.618 (122.112)	549.891 (107.622)	-0.043	0.069
Ratio foreign employed	833.100 (228.557)	733.244 (188.175)	697.427 (150.360)	-0.496	-0.149
Ratio foreign unemp	732.187 (599.829)	1,324.199 (1,055.893)	1,374.661 (973.356)	0.562	0.035
Observations	136,595	816	833		

News, robustness

	(1) Main specification	(2) First year treated only	(3) Poisson	(4) Neg Binomial
treated	0.0408* (0.0208)	0.0385* (0.0208)	1.307** (0.530)	1.312* (0.704)
Observations	137,275	153,425	7,633	7,633
City and Year FE	Yes	Yes	Yes	Yes

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Validation news and audits

Labor Irregularities in Agriculture (Audits)			
	(1)	(2)	(3)
Labor Racketeering (News)	5.347*** (0.420)	3.373*** (0.479)	3.397*** (0.481)
Observations	430	430	430
R-squared	0.314	0.461	0.462
Year fe	Y	Y	Y
Region fe	N	Y	Y
Controls	N	N	Y
Mean DV Control	.051	.051	.051

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Correlation order of treatment and levels of exploitation

	Levels exploitation (1=low, 3=high)	
	(1)	(2)
	Within treated	Within treated
Order treatment (Treated Later)	0.0806 (0.0654)	0.112 (0.0801)
Observations	34	34
R-squared	0.054	0.253
Region fe	No	Yes

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Dropping cities treated first

	(1) Drop Treat 2008	(2) Drop Treat 2010	(3) Drop Treat 2011	(4) Drop Treat 2012
treated	0.780** (0.359)	0.780** (0.359)	0.393*** (0.136)	0.349*** (0.134)
Observations	137,156	137,156	137,088	137,071
R-squared	0.296	0.296	0.291	0.291
City and Year FE	Yes	Yes	Yes	Yes

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News, total instead of per capita

	(1) Full sample	(2) Matched sample
treated	0.729*** (0.261)	0.507* (0.260)
Observations	137,428	1,649
City and Year FE	Yes	Yes
Mean DV	0.0121	0.138

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News, by newspaper

	(1) Full Corriere	(2) Matched Corriere	(3) Full Repubblica	(4) Matched Repubblica
Treated	0.0187** (0.00946)	0.0107** (0.00445)	0.0221* (0.0120)	0.0172** (0.00783)
Observations	137,275	1,649	137,275	1,649
City and Year FE	Yes	Yes	Yes	Yes
Mean DV	0.0001	0.0002	0.0020	0.0030

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Placebo treatment effect on labor racketeering news

	(1) News	(2) News	(3) News	(4) Protests
Treated	0.0406* (0.0209)			0.00660* (0.00396)
Placebo (dummy)		0.00235 (0.00163)		
Placebo (medium)			0.00222 (0.00189)	
Placebo (high)			0.00248 (0.00264)	
Observations	137,258	136,425	136,425	137,258
Municipality-Year FE	Yes	Yes	Yes	Yes
Mean DV	0.00170	0.00170	0.00170	0.000400

Magnitude

- From 2012 to 2014, the union engaged with 21,442 migrant workers.
- (estimated) overall 47,761 migrants were likely reached by the campaign.
- Other intervention to persuade activated 3.4 percent of respondents.
- Assuming even a third of this effect, 4,776 migrants are likely to explain 0.7 more news items per year.

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Properties seized to mafias, robustness

	(1) Main specification	(2) First year treated only	(3) Poisson	(4) Negative Binomial
treated	1.331*** (0.471)	0.704** (0.353)	0.310 (0.312)	0.654*** (0.171)
Observations	274,890	291,060	52,836	52,836
City and Year FE	Yes	Yes	Yes	Yes

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Firms seized to mafias

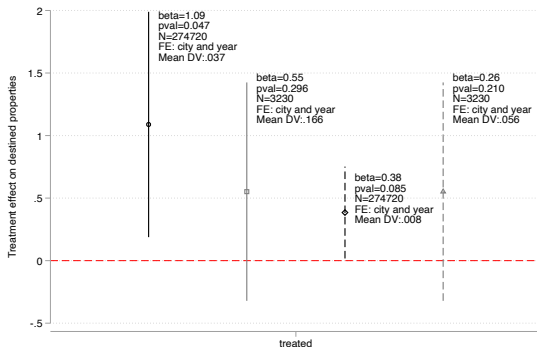
	(1) Full	(2) Matched Binomial	(3) Negative Heterog	(4) Treatment
treated	0.115* (0.0609)	-0.0207 (0.129)	0.423* (0.253)	0.0225 (0.0516)
Observations	274,890	3,264	25,976	291,060
City Year FE	Yes	Yes	Yes	Yes

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Remedy initiatives

Outcome: goods and properties reassigned to public use.

► 28-fold increase from the control group mean, 47-fold for agricultural cooperatives.



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Vote Share for the Far Left

	(1) Full	(2) Matched	(3) Staggered	(4) Stacked
Treated	0.0121*** (0.00326)	0.00470 (0.00530)	0.00509 (0.00451)	0.00897*** (0.00258)
Observations	47,397	284	284	55,211
City Year FE	Yes	Yes	Yes	Yes
Mean DV	0.0539	0.0539	0.0539	0.0500

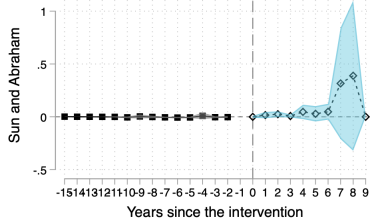
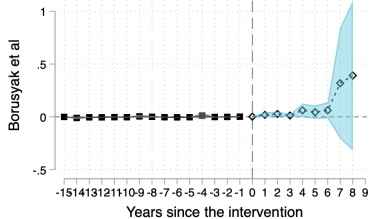
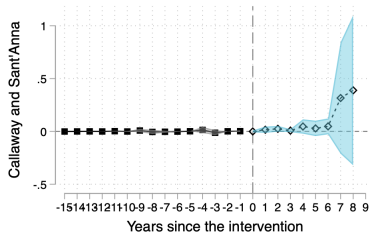
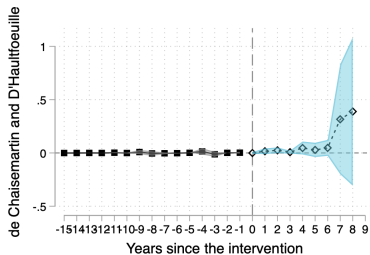
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Voting, accounting for treatment heterogeneity

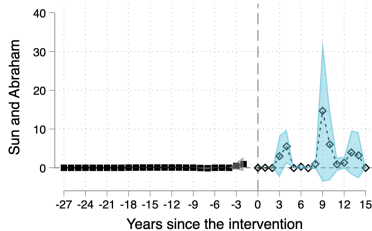
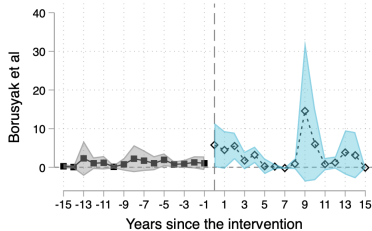
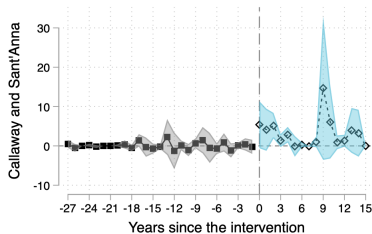
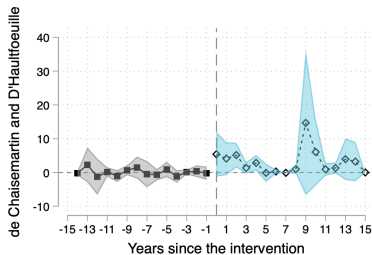
	(1) Center-left	(2) Far-left	(3) Center-right	(4) Far-right
treated	-0.0471* (0.0277)	0.597*** (0.153)	-0.0337 (0.0224)	-0.0960 (0.291)
Observations	47,787	47,787	47,787	47,787
City Year FE	Yes	Yes	Yes	Yes
Mean DV	-0.0851	0.106	-0.0323	0.838

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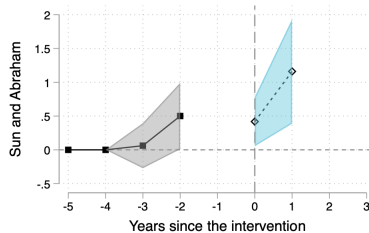
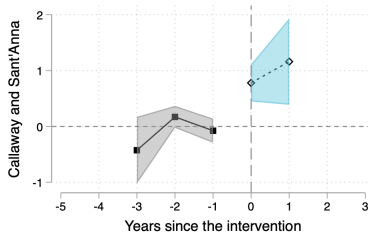
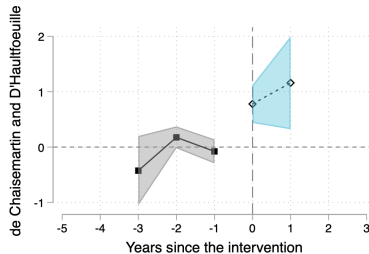
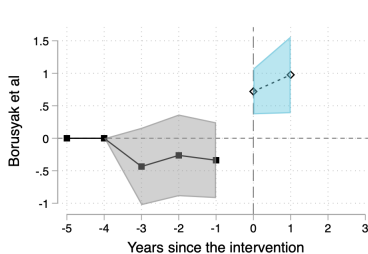
News, robust to treatment heterogeneity



Properties seized, robust to treatment heterogeneity



Voting, robust to treatment heterogeneity



Voting, relaxing parallel trends

	(1) Center-left	(2) Far-left	(3) Center-right	(4) Far-right
treated	0.0921 (0.0555)	0.458*** (0.136)	-0.113** (0.0446)	0.904** (0.371)
Observations	240	240	240	240
R-squared	0.552	0.497	0.569	0.323
City Year FE	Yes	Yes	Yes	Yes
Mean DV	-0.0647	0.150	-0.00553	0.262

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Synthetic DID

	(1)	(2)	(3)
	News	Imm Seized	Vote Far-Left
treated	0.049* (0.029)	1.258*** (0.465)	0.008** (0.003)
<i>N</i>	137258	274720	50421

News

Robustness

Fisher p-value

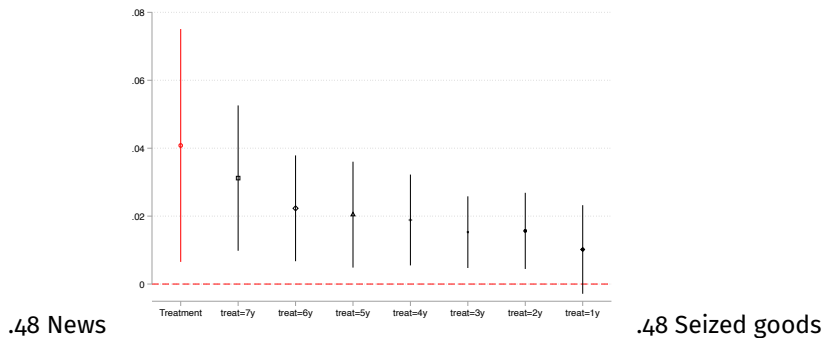
Table: P-values from Fisher randomization inference

News per capita	
Standard p-val	0.050
Randomization Inference p-val	0.000
Properties seized to mafias	
Standard p-val	0.005
Randomization Inference p-val	0.003
Properties destined to public use	
Standard p-val	0.047
Randomization Inference p-val	0.001
Change in vote share for far-left	
Standard p-val	0.000
Randomization Inference p-val	0.016

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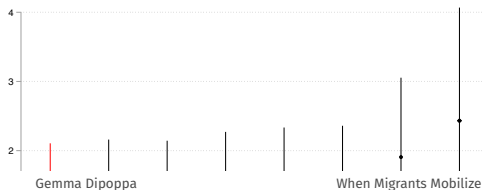
Definition of treatment duration

Figure: Robustness to treatment duration



.48 News

.48 Seized goods



Gemma Dipoppa

When Migrants Mobilize

March 26, 2025

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Treatment effect on labor racketeering news, dropping the first years of treatment

	(1) Drop Treat 2008	(2) Drop Treat 2010	(3) Drop Treat 2011	(4) Drop Treat 2012
treated	0.780** (0.359)	0.780** (0.359)	0.393*** (0.136)	0.349*** (0.134)
Observations	137,156	137,156	137,088	137,071
R-squared	0.296	0.296	0.291	0.291
City and Year FE	Yes	Yes	Yes	Yes

Multiple hypothesis testing

	Standard	FDR sharpened
Labor racketeering news	0.050	0.032
Properties seized to mafia	0.005	0.01
Destined to public use	0.047	0.032
Anti-immigrant attitudes	0.000	0.001
Change in far-left vote	0.045	0.032

Note: Estimates using Anderson 2008 method for multiple hypothesis testing correction.

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Conley-Taber 2011 confidence intervals

Table: Conely and Taber 2011 confidence intervals

	News per capita
Standard 95% CI	(-0.0000314 – 0.08167)
Conely-Taber 95% CI	(0.05435597 – 0.07019698)
Conely-Taber 90% CI	(0.07019698 – 0.07019698)
	Properties seized to mafias
Standard 95% CI	(0.4070987 – 2.254182)
Conely-Taber 95% CI	(-0.43416224 – 1.295785)
Conely-Taber 90% CI	(0.40914912 – 1.111675)
	Change in vote share for far-left
Standard coefficient	0.7892663
Standard 95% CI	(0.4637934 – 1.114739)
Conely-Taber coefficient	0.9572773
Conely-Taber 95% CI	(-3.2732553 – 3.055078)
Conely-Taber 90% CI	(-1.3891819 – 2.2283683)